



PREETI JANGRA

Project Sales Executive

PROFILE

I seek challenging opportunities where I can fully use my skills for the success of the organization.

CONTACT

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PROJECTS

Academic Project.

Worked for a business Plan (Maa ki Chai)

ACHIEVEMENTS & AWARDS

Rising star of the company, top performer in North India, Top 10 highest revenue in pan India, Event head in College Culture Committee

LANGUAGE

Hindi
English

HOBBIES

Cooking
Explore new things
Listening music
Traveling

EDUCATION

Post Graduate Diploma in Management (2020-2022)
New Delhi Institute of Information Technology and management

Graduation (B.A) (2017-2020)
IEC University

WORK EXPERIENCE

Airblack Technology Pvt. Ltd. (Aug 2024- Nov 2024) Business Development – Assistant Manager

- Conduct one-on-one consultations with interested customers on zoom session, understanding their requirements, and offering tailored solutions.
- Showcase the benefits and advantages of Airblack, addressing any concerns or queries that potential customers may have.
- Conduct product demonstrations and presentations, highlighting the unique features and value of Airblack products.
- Meet or exceed sales targets and contribute to revenue growth by effectively closing sales and converting leads into customers.

Ghadai Technology Pvt. Ltd. (May 2024–Aug 2024) Project Sales Executive

- Identify customer needs, and recommend products and services that meet customer needs.
- Listen to and addresses customer concerns, and facilitates sales.
- Conduct meetings and make Meeting Minutes
- Maintain the Data related the project and Excel sheet
- Work on the competitor platforms and market research
- Handling the team of 5 people

Think and learn PVT Ltd (BYJU'S) (Dec 2022-April 2024) Senior Centre Sales Associate

- Conduct one-on-one consultations with interested customers, understanding their educational needs, and offering tailored solutions.
- Showcase the benefits and advantages of BYJU'S learning programs, addressing any concerns or queries that potential customers may have.
- Conduct product demonstrations and presentations, highlighting the unique features and value of BYJU'S products.
- Meet or exceed weekly sales targets and contribute to revenue growth by effectively closing sales and converting leads into customers.

Egabrize Shipping Pvt Ltd. (01/12/2021 - 30/01/2022) Sales intern Operations and Corporate

Tracking Shipment, Files booking and BL, Maintain DRS report, Lead generation, Freight Negotiation with client.

Lavitano India Pvt Ltd (01/09/2021 - 30/11/2021)

Marketing Intern

Data Generating, Lead Generating
Lead Calling

SKILLS

Problem Solving
Analytical Skills
Self Motivation
Excel/Word/Power Point

Strategic planning,
Organisation skills,
Quick learner
Negotiation