

Manjeet Kumar

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Objective

I am looking for a challenging job with a rapidly growing organization that can provide me with a range of goals and job objectives within a contemporary and economical business setting.

Experience

- Policy Bazaar** Nov 2018 - June 2019
Business Development Executive
I used to work with Policy Bazaar as a Inside Sales Executive. I was in Health department. That was great experience to work with Policy Bazaar.
- Mojo Care (Alpha Digital Health Private Limited)** Nov 2021 - July 2022
Business development executive
In Mojocare my journey was fabulous. I learnt lot a things from my team my colleagues and my seniors. I was responsible to make sale and solve the queries of my clients.
- Virohan** Jan 2024 - March 2024
Academic Counselor
Hi, I am academic Counselor in Virohan. I am contributing to make good career of Student's.

Education

- MJP Rohilkhand University** 2018
Bachelor of computer applications
- Saraswati Vidhya Mandir** 2014
Intermediate
- Saraswati Vidhya Mandir** 2012
High School

Skills

- Sales
- Business management
- MS office
- Product knowledge
- Customer handling
- Excel

Interests

- Sports
- Surfing through internet
- Participating in social activities

Languages

- Hindi
- English

- Punjabi

Additional Information

Role & Responsibility

1. Communication with customers.
2. Making outbound calls to potential customers.
3. Developing new leads.
4. Creating and maintaining customer database.
5. Understanding customer needs.
6. Explaining product and features.
7. Closing sales and achieving quotes.