

GOLDI SINGH

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BUSINESS DEVELOPMENT EXECUTIVE

SUMMARY

“Result- driven Executive in Business Development with 1.7 years of experience, specializing in strategic growth, market expansion, and high value partnerships. Adept at identifying opportunities, driving revenue and fostering client relationships that enhance brand presence and profitability. Seeking to leverage a proven trackrecord of success in a forward- thinking organization committed to growth and innovation.”

EXPERIENCE

11/2023- Current

ITDOSE INFOSYSTEMS PVT.LTD – NOIDA

Business Development Executive

- Built strong relationship with clients,leading toincreased clients satisfaction and repeat business.
- Negotiated client contract and agreements to cultivate profitable business transactions.
- Provided demonstrations and generated leads.
- Contributed to event marketing, sales and brand promotion.
- Kept detailed records of daily activities through onlineclient database.

06/2023 – 11/2023

SMC INSURANCE PVT.LTD – NOIDA

Sales Executive

- Set and achieved company defined sales goals.
- Performed effectively in self- directed work envoironment, managing day- to day operations and decisions.
- Provided financial advise to customer and convinced customer for invenstment for their family future.

EDUCATION

2020 – 2023

VEER BAHADUR SINGH PURVANCHAL UNIVERSITY- JAUNPUR, UTTAR PRADESH

Bachelor of Commerce

CERTIFICATES

09/2021 – 12/2021

MICRO SOFT OFFICE

Ambitions Institute

SKILLS

- Business Development
- Customer relationship management
- Computer Literacy
- Lead generation
- communication skill
- Negotiation
- Email Marketing
- Hard Working