

KARAN RAUT

BUSINESS DEVELOPMENT EXECUTIVE

PHONE | (+91) 9717729958
EMAIL | karanraut2156@gmail.com
LOCATION | New Delhi, INDIA
EXPERIENCE | 0 Year 10 Months

Key Skills

- Customer Relationship
- Client Satisfaction
- Efficiency Management
- Sales
- Productivity
- Retail Sales
- Planning
- Channel Management
- Management
- Team Management
- Quality Improvement
- Business Development
- Marketing
- Analytical

Certification

- SEO Fundamentals Certification Course
Valid upto December 2024
- Digital Marketing Specialization
Valid upto December 2025

Profile Summary

Experienced Sales Executive with a track record of driving sales through calls and chats, delivering solutions, and ensuring client satisfaction. Managed retail sales as a Floor Incharge at Bigbasket. Skilled in customer relationship management, efficiency improvement, and team leadership, resulting in an increase in productivity. Proficient in sales, channel management, business development, and marketing strategies. Adept at analyzing data for quality enhancement. Eager to leverage my expertise in a dynamic environment to drive sales and contribute to strategic planning. Seeking opportunities to utilize my management and planning skills to optimize operations and drive growth.

Work Experience

Business Development Executive

Orangestar logistics private limited
05/2024 - Present

Sales Executive

Konexions Back Office Services
11/2023 - 05/2024

Floor Associate

Bigbasket
08/2023 - 10/2023

Education

B.B.A/ B.M.S - Management

Languages

- ENGLISH
- Hindi
- Odia

2026

Indira Gandhi National Open University
(IGNOU), Delhi-I Regional Centre

Grade - Pass

12th

2023

CBSE , English

Grade - 70-74.9%