

ANSHI BHADAURIA

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ABOUT

A BBA student with a background in Business Development. Fueled by a passion for optimizing processes and achieving operational excellence, My unique blend of business acumen and development expertise positions me as a valuable contributor to your team's success.

WORK EXPERIENCE:

Zoomstar Innovations Pvt Ltd (NaaviQ)

Business Development Executive | **September , 2023 - Present**

- Build and maintain client relationships, understand their needs. Collaborate with sales team for effective strategies.
- Conduct presentations and demos for potential clients. Prepare and negotiate business proposals.
- Stay informed about industry trends and competitors. Provide timely feedback to management.
- Achieve and exceed sales targets.
- Assist in marketing material development.

SKILLS

- B2B Sales
- Lead Generation
- Communication and Collaboration
- Process Optimization
- Time Management and Prioritization
- Customer Focus

EDUCATION:

Dr. Bhim Rao Ambedkar University, Agra
Graduation in Bachelors of Business Administrations(BBA)

(2020-2023)

ST. THOMAS SR.SEC.SCHOOL(ISC), Mainpuri Uttar Pradesh,
Intermediate (ISC), Commerce

(2008-2020)

PERSONAL INFORMATION:

- Date of birth- 26th September 2002
- Gender : Female
- Nationality : Indian
- Languages Known: Hindi, English
- Hobbies : Badminton, Dance, TableTennis