**CURRICULUM VITAE**

**Sandeep Kumar Singh**

H.No. 19/232-C, Gandhi Nagar, Aligarh-202001

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**CAREER OBJECTIVE**

To work for an organization which provides me the opportunity to improve my skills and knowledge to growth along with the organization objective.

**QUALIFICATIONS**

* **MBA** in Finance & Marketing from **JP Institute**, Meerut. (2010-2011)
* **B.Com** from **D.S. Degree College** affiliated to **Agra University**. (2006-2009)
* **10+2** from **B.L. Jain Inter college**, Aligarh (2004-2005)

**PROFESSIONAL EXPERIENCE**

**Sales & Marketing Head– GoalsMate Academy Pvt. Ltd. (Aviation & Hospitality Management Training) [Feb. 2021 – mar. 2024]**

• Business development, Lead generation and complete targets in selected time period.

• Supporting Team Lead in performing management functions such as staffing, training and expanding business plans.

• Analyze metrics to assess process performance/team scorecards.

• Making sure that all issues in service delivery are logged, tracked and solved.

• Formulate new hire training programs and cross training initiatives.

• Maintain and update process specific documentation.

• Conduct regular meetings, Seminars & Presentations with the team to receive feedbacks and suggestions.

• Creating and presenting weekly progress report to management

* Six months experience with **HDFC Bank**, as **Sales officer** in **Saket, Delhi**.
* One year experience with **Ananda Gopal Jee Dairy Foods Pvt. Ltd.** as **Sales officer** in **Delhi.**
* One & Half Year experience with **Noida International University** as **Ass. Marketing Manager**.
* One Year experience in **N.I.H.M.**, Aligarh as a **Senior Sales & Marketing Executive**.
* **10th from B.L. Jain Inter college**, Aligarh (2002-2003)

**Computer Knowledge**

* **DCA, MS word, MS Excel** and **Internet**

 **Personal Profile**

**Father’s Name : Mr. R.D. Singh**

**DOB : 02.Aug.1987**

**Gender : Male**

**Nationality : Indian**

**Marital Status : Married**

**Language : English & Hindi**

**Hobbies : Watching Cricket & Playing Online Games**

 **Declaration**

I hereby declare that all the information provided here in, are correct to the best of my knowledge and belief.

Place:-

Date:- Sandeep Kumar Singh