# AJINKYA ANAND MARATHE



## CONTACT

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### SKILLS

Sales

Team building

Problem Solving

Decision making

## LANGUAGE

Read - Marathi, English, Hindi, Sanskrit and ancient Marathi language i.e Modilipi Write - Marathi, English , Hindi, Sanskrit and write ancient Marathi language i.e Modilipi. Learning - Japanese and German.

### INTERESTS

Participating in social activities, as I am a social worker too.

I am a total creative person. I can sing very well and act too.i have been part of many musical events and drama plays. I had also participated in Zee Marathi Saregama musical talent show. I am a person with an all rounder personality.

# **OBJECTIVE**

My objective is to seek challenging opportunities where I can fully use my skills for the success of the organization. To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately. To enhance my professional skills, capabilities and knowledge in an organization which recognizes the value of hard work and trusts me with responsibilities and challenges. Sales professional with 4+ years experience in lead generation and lead qualification, proven customer service, and communication skills to effectively fill the Sales Associate role in your company.

## **EXPERIENCE**

# Ramesh Agro and Chem corporation

2008 - 2011

Marketing executive and Ware house manager

My work at Ramesh Agro and Chem corporation was to sell seeds,
pesticides and fertilizer as well as my work was to keep a check at
stock at warehouse godown and keep the maintenance.

### Phoenix Advertisement

2011 - 2014

Field Executive

At Phoenix advertising my work was to give product info at field. It was a field work.

## Kotak Life Insurance

2015-2019

Insurance Advisor

My work at Kotak Life Insurance was policy sale and insurance adviser outbound process. Reading gives me immense pleasure, it is the best way to inculcate knowledge within. I too love to write/blog. Reading and writing goes hand in hand for me.

Playing Cricket is my passion, I used to play at inter school and college championships. I had also participated at MCA's Cricket match but unfortunately due to a finger injury I was not selected. But I am very passionate about Cricket, sports plays an vital role in my life, it has helped me grow the sportsman spirit in me. And surely this sportsman's spirit approach has definitely helped me out in my work places.

Trekking and traveling has always been the source of my motivation. Trekking has taught me to face challenges, and traveling has helped me to explore not only outside world but also the world within me, inside me. It has helped me to widen my thought process and perspective.

I truly love cooking and feeding my loved ones. My this quality has helped me growing strong bonds in between me and my dear ones.

I don't know if social work counts in interest or not but yes helping out others in their crucial time has always been the subject of interest in my life. It is not good to mention your social work they say so keeping my work under wraps. But yes helping and reaching out at others in need is my priority interest.

Living and seeking for new challenges and live an adventurous life is what excites me. I love doing adventures.

# **EDUCATION**

### Mumbai University

2008

Fy. B.A

В

### B.N.N College, Bhiwandi

2007

H.S.C

51%

### P.R. High school, Bhiwandi

2004

S.S.C

52%