

JASWANT

SALES DEVELOPMENT MANAGER

PHONE | (+91) 8054446472

EMAIL | jaswant0466@gmail.com

LOCATION | Abohar, INDIA

EXPERIENCE | 2 Years 11 Months

Key Skills

- Customer Care Service
- Customer Support
- Customer Service
- Sales
- Sales Manager

Certification

- Effective Listening
- Business Communication
- Communication Skills
- Microsoft Excel 2013 For Beginners
- Winning With Communication

Languages

- Hindi
- English
- Punjabi

Achievements

- I have qualify 2 tour
- 1. national tour (Mumbai)
 - 2. International tour (Malaysia)

Profile Summary

1. Recruitment & Development Direct Agency Leader/Partner & Life Advisor and sourcing Business through them..
2. Responsible for business target of monitoring of Business quality on verious company Company Parameters...
3. Achieving and exceeding allowed target within area of jurisdiction in line with business target and mapping
4. Conduct activity to enhance existing agent footfall to generate fresh referral for new agent hiring Follow agent 9 pointer hiring mechanism & other hiring norms
 - Agent Development
 - Field demonstration (FODs)
 - Development of agent prospecting habits,callinghabits and work habits.
 - Work with agent on planning and reviewing of activities and goals.
 - Identify the training needs of the agent and work With trainer to improve the same.
 - Meet Business Targets.
 - Achievement of monthly, quarterly & Yearly

Work Experience

sales development manager

HDFC Life

05/2023 - Present

sales development manager in hdfc life insurance company

Field Executive

Orion Edutech Private Limited

01/2022 - 05/2023

Education

B.A - Arts&Humanities

2022

PUNJAB UNIVERSITY

Grade - 70%

12th

2019

Punjab , Hindi

Grade - 65-69.9%

10th

2017

Punjab , Hindi

Grade - 60-64.9%