**Account Manager IP Surveillance Sale**

We are looking for experienced, young and dynamic Sales Account Manager for selling IP Surveillance and other Electronic Security product. They should be capable enough to capture needs of clients. They will be responsible for direct sales to the end customers/ enterprises & shall also manage existing accounts with Govt and Enterprise

**Job Description:**

1. Good number of existing customer base
2. Generating new leads
3. Capturing requirements and offering solutions
4. Customer visits and demonstration.
5. Submission of commercial proposals & follow up.
6. Selling multiple products/ solutions to the existing customers
7. Getting payments from the customers
8. Job Location : Delhi

**Requisites:**

1. Qualification: Graduate or Post Graduate.
2. Experience in relevant field.
3. Sufficient knowledge and experience of using PC/Laptop and Smart Phones.
4. Good communication skills both in writing and speaking (English & Hindi).
5. Fluent Hindi, English.
6. Preferable: Own vehicle, Smartphone & Laptop.