

## Resume

### Hare Ram

#### Technical Sales Engineer

Vill Jamsari PS Bind Dist. Nalanda 803107

Mobile:-9523056391

Email: hareram900@gmail.com



### Objective:

To work with growth oriented organization where my skill and potentials could be effectively Utilized and thereby contributing to the success and growth of the organization.

### Education:

Qualification	Board/University	Passing Year	Percentage
High School	UP Board	2012	84.67%
Intermediate	UP Board	2014	85.40%
B.Tech (ME)	AKTU Lucknow	2020	76.30%

### Previous Experience:

- Worked as a quality engineers in Rustagi Polymer for 1 year.

#### Responsibility:

- My responsibility give the time check during part is manufacturing.
- To maintain the parameters of part and insure the quality.
- Give time check in assembly line to take quality of product.
- To maintain the PDI report before Dispatch the material.

### Current Company:

- Working as Technical sales engineer in Aarnesh Air Product Pvt Ltd from last 2 year.

We work for Continental (ConTitech –Division Germany), TC2-italy, and AB Pneumatic Ireland.

#### Responsibility:

- To make the new client for the add sale value.
- To generate inquire make cold calling and reference calling.
- Make quotation and give the best price to client.
- Regular follow up for the quotation to mature order.
- Negotiation with client to make order.
- Sent the payment terms and insure payment.
- Ensure that material dispatch before deadline.

### Summer training:

- One month summer training from **ordnance factory** kanpur in 2<sup>nd</sup> year.
- Six week summer training from **210 MLD S.T.P** kanpur in 3<sup>rd</sup> year.

**Extra Knowledge:**

- MS Office, Excel sheet, Basic Auto Cad, Basic Solid Work.

**Area of Interest:**

- Power Plant, Operation, Manufacturing etc.

**Hobbies:**

- Listening music, Travelling, Internet surfing.

**Strength:**

- I do my work with my best effort.

**Personal details:**

- Name: Hare Ram
- Father: Shri Batoran Ram
- D.O.B: 10/08/1997
- Gender: Male
- Place of birth: Nalanda (Bihar)
- Language: English Hindi
- Nationality: Indian

**Deceleration:**

I hereby declare that the details mentioned above in my resume are correct to the best of my knowledge and belief. I bear the responsibility of any error or mistake in the data if occur in the future.

Place:

Date:

**Signature  
(Hare Ram)**