

Himanshu Goswami

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Objective

To Obtain a responsible position where I can utilize my educational as well as gained professional experience to make a significant contributions in progressive and dynamic organization

Experience

- **Skill lync (E powerx learning pvt. Ltd.)** Jul 2022 - May 2023
Inside sales specialist
Admission Counsellor
An Inside Sales Representative with 9 month experience, specializing in prospecting, customer service, and upselling techniques. Adept at building rapport with sales prospects and delivering engaging product demonstrations to drive sales and close deals
- **Indiamart intermesh Ltd.** May 2023 - Present
Account Manager
• Servicing the existing clients. Achievement of monthly, quarterly and annual sales targets by generating revenue from existing paid members.
• Responsible for client retention, per client revenue optimization & renewals with his/her team. Keep a close track on work in process, customer complaints and accounts receivables.

Education

- **Indira Gandhi National Open University** 2023
MBA Finance
- **Ramjas College, University of Delhi** 2019
BSc. Life sciences
- **CBSE** 2016
Class 12th
- **CBSE** 2014
Class 10th

Skills

- Quick thinking
- Problem solving
- Verbal communication
- Active listening
- Innovative vision
- Foresight to anticipate
- Sales
- Ms advance excel

Languages

- Hindi
- English

Personal Details

- Date of Birth : 11/04/1999
- Marital Status : Single
- Nationality : Indian
- Religion : Hindu
- Gender : Male