

RITHIKA RAJANBABU

CONTACT

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I HAVE A 2YRS OF EXPERIENCE IN STRONG DEDICATION TO HELPING CUSTOMERS RESOLVE ISSUES AND CULTIVATING A POSITIVE IMAGE OF THE COMPANY. PROVEN ABILITY TO LISTEN ATTENTIVELY, SOLVE PROBLEMS QUICKLY AND EFFICIENTLY, AND EFFICIENTLY AND CREATE HIGH QUALITY PROFESSIONAL RELATIONSHIPS WITH CUSTOMERS AND MERCHANTS.

SKILLS

Database Management

Query Resolution Techniques

Point of sales(POS) system"

Leadership, Attention and Detailing, Interpersonal skill, Time management.

Active Listening

Creativity and Adaptability

WORK HISTORY

PRE SALES EXECUTIVE

NOBROKER TECHNOLOGIES PRIVATE LIMITED

JAN 2023 - JAN 2024

- Utilized multiple marketing strategies to improve profitability
- Analyzed market trends in consumer industries to implement appropriate marketing and sales methods
- Outperformed revenue targets by implementing sales techniques
- Protected top-priority accounts by employing effective sales and marketing techniques

CUSTOMER SUPPORT EXECUTIVE

GIRNAR CARE PRIVATE LIMITED

JAN 2021 - JAN 2022

- Listened to customers' questions and concerns to provide answers or responses
- Built strong relationships with field operations team to support business development opportunities and improve service
- Devised recommendations to streamline and simplify customer support system and improve response time
- Provided excellent customer service by efficiently resolving issues and responding to inquiries

EDUCATION

2020

BACHELOR OF COMPUTER APPLICATIONS

MOBILE APPLICATIONS DEVELOPMENT | KMG COLLEGE OF ARTS AND SCIENCE | GUDIYATTAM

LANGUAGES

ENGLISH:

Upper intermediate (B2)

TELUGU:

Advanced (C1)

TAMIL:

Advanced (C1)

KANNADA:

Advanced (C1)

CERTIFICATIONS

- Tally ERP-9

ADDITIONAL INFORMATION

- I'm always drawn to multiverse concepts and work, and I aspire to learn from experienced seniors.